# Inside the Operation

WE'RE ALL PART OF THE OPERATION

ALI 2017

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Operation Fuel, Inc.
WE'RE ALL PART OF THE OPERATION.

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# Not Everyone Who Needed Assistance Was Able to Get Help This Summer



Due to the budget stalemate in Connecticut, Operation Fuel had to reduce its funding for this year's summer/fall program in order to preserve resources for the winter program. Unfortunately, as a result, not every household that needed energy assistance was able to receive it.

Many of the fuel banks quickly used up their allocated funds. "While some fuel banks were still accepting applications in September, the majority of our fuel banks had stopped accepting appointments in mid-July due to the demand," explained Operation Fuel's Director of Community Programs, Brenda Watson.

As of late September, Operation Fuel had helped close to 1,100 households with over \$432,000 in energy assistance. "Last summer we were able to serve over 2,900 households, but because of our budget this year, some of our fuel banks reported turning away 15 people each week," said Watson.

Christian Community Action (CCA) in New Haven is one of those fuel banks. According to Lillian Marquez, who helps administer Operation Fuel energy assistance for CCA, the New Haven fuel bank had to refer over 50 households this summer to other fuel banks until they also ran out of money. These were households, said Marquez, that had fallen behind on their electric bills and at least 20 of the households had their electricity shut off as a result.

Marquez said many of the people CCA serves are elderly, disabled, or single parents who must work at least two part-time jobs in order to get by. She added, "Operation Fuel is a great program that makes it easier for families to not have to choose between buying food, paying a bill, or having a roof over their heads."

Operation Fuel hopes it will be able to help the households that were not able to receive energy assistance this summer during the upcoming winter season.



#### A Word from The Board Chair



Dear Friends,

It is hard to believe that we are concluding our 40th year of providing emergency energy assistance to families and individuals in Connecticut.

Since 1977, Operation Fuel has provided over \$48 million in energy assistance grants to more than 154,000 households throughout the state. Many of our recipients are children, the elderly and people with disabilities or chronic illnesses.

Operation Fuel has come a long way over the past 40 years. But we could never have accomplished everything that we have without the support of our loyal community partners and donors.

We have grown from a small winter heating assistance program into a statewide year-round energy assistance organization that helps with all types of energy including heating oil, natural gas, electric and propane.

Our achievements include providing more than \$18 million in energy assistance through our Add-a-Dollar program. Another significant accomplishment is our program that prevents and reduces homelessness. Since the program started four years ago, we have provided \$152,655 in energy assistance to 239 Connecticut households and made it possible for 596 people to either resume or maintain housing.

Operation Fuel also advocates for lower-income families and individuals whose voices otherwise would not be heard. Through our annual Home Energy Affordability Gap study, we have brought awareness and a better understanding of the energy affordability crisis to state officials, legislators and business leaders.

Operation Fuel is now preparing for a busy winter season. With your continued generosity and partnership, we will help as many struggling households as possible this winter. Thank you for supporting our mission to keep Connecticut families and individuals safe and warm through difficult times.

Sincerely,

Nancy Bulkeley Chair, Board of Directors

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# Donations Needed for Winter Energy Assistance Program

In preparation for the winter energy assistance program, Operation Fuel is asking its supporters to consider making a donation to help vulnerable families and individuals stay warm this winter.

"We are anticipating a significant need for energy assistance this winter. The delay of an approved state budget has had a profound effect on many of our fuel banks and the other services that they provide to lower-income households," said Operation Fuel's Director of Community Programs, Brenda Watson.

She added, "We are asking people to not wait until the last minute to seek energy assistance. We also want to remind everyone not to engage in behaviors that can cause harm or even death, such as using unsafe heating sources, including certain types of space heaters and ovens."

Operation Fuel and its fuel banks will begin taking energy assistance applications on December 1 for the upcoming heating season. As part of the preparation, Operation Fuel held its annual energy assistance conference



in October with staff from fuel banks throughout Connecticut. The conference is a partnership between Operation Fuel, Eversource Energy and Avangrid subsidiaries: United Illuminating, Southern Connecticut Gas and Connecticut Natural Gas.

Donations can be made at www.operationfuel.org or by mailing a check, payable to Operation Fuel, to Operation Fuel, 75 Charter Oak Avenue, Suite 2-240, Hartford, CT 06106. Utility customers can donate to Operation Fuel through the nonprofit's Add-a-Dollar program when paying their utility bills. Operation Fuel uses 100% of the donations made to the Add-a-Dollar program for energy assistance.

# **Sustain and Simplify Your Support**

You can simplify your giving to Operation Fuel by making an affordable recurring gift by credit card. Recurring credit card gifts can be made in any amount and scheduled for your convenience monthly, quarterly, or annually.

By paying a smaller increment over time, you can maximize your annual contribution to Operation Fuel while providing continuous and reliable support.

A convenient monthly, quarterly, or annual payment will add up to

generous support for Operation Fuel. And you can stop it at any time.

Set up your recurring gift quickly and easily by visiting http://www.operationfuel.org/ give-help/. Select "Recurring Gifts" under "Ways to Give" and click on the "Set Up a Recurring Gift Now" button to get started.

Thank you for supporting Operation Fuel. Your recurring support will make a real, lasting impact on the lives of those in need of energy assistance.

## Operation Fuel Helps 150,000th Household

Operation Fuel reached a significant milestone earlier this year when it provided energy assistance to the 150,000th household since the organization began 40 years ago.

The family was a single mother with three children. The mother, who is employed and receives child support, had fallen behind on her utility bill when she was ill for an extended period of time. This was the first time the family had ever received an energy assistance grant from Operation Fuel.

Just like this family, many of the households helped by Operation Fuel are experiencing a temporary crisis. This past fiscal year, Operation Fuel helped 20,415 individuals, including 8,319 children under the age of 18. Over the past 40 years, Operation Fuel has helped working families, the elderly and people with disabilities who are in financial crisis and have nowhere else to turn.

## **Two Fuel Bank Directors Retire**

Two longtime fuel bank directors retired this year on June 30. Vicki Anderson retired after 15 years as the Pawcatuck Neighborhood Center's (PNC) Executive Director, while Ed Sanady retired after 30 years with West Hartford Social Services, where he most recently served as the Neighborhood Resources Coordinator.

Anderson and Sanady helped administer Operation Fuel energy assistance grants for their respective towns. In appreciation of their services, both were presented with Operation Fuel blankets.

"I was always proud that PNC became a fuel bank site for Operation Fuel...the work you do, with few staff members, is incredibly important," said Anderson. She added that Operation Fuel has always been easy to work with, especially in complex situations.



Ed Sanady modeling his new Operation Fuel blanket.

# For Some Schoolchildren Fall Means Doing Homework in the Dark

By Brenda Watson, Acting Director for Operation Fuel

For many people, Fall is the best season of the year. The weather is cooler and there are brightly colored leaves on the trees, apples, pumpkin spice...and the kids are back in school!

While being back in school can be an exciting time for many, it can also be a difficult time for some of our neighbors who are struggling with home energy bills. It's no secret that Connecticut has the highest energy rates in the nation, but what is not so widely known is that over 322,000 Connecticut households cannot afford the cost of home energy. For some schoolchildren, this means going home to a house with no electricity.

My daughter's second grade teacher recently told me about one of her former students who wasn't able to do his homework because there was no electricity, and therefore no lights at home. This teacher anonymously paid the electric bill for the month.

Sadly, this isn't an isolated incident. While we may not realize it, some of our neighbors currently are struggling with the high cost of home energy along with other basic necessities. The gap between a family's income and their ability to pay for typical household expenses continues to widen. Lower and moderate-income families are more vulnerable to energy costs, which are a large portion of their household budgets and impact their ability to purchase food, pay for housing, health care and other necessities.

But there are other consequences as well. When families live with no utilities or heat, they often engage in behaviors that can cause physical harm or even death. Losing electricity can create serious problems including the inability to refrigerate food and medicine, cook meals or have lights and hot water.

Living in a home without utilities is a lease violation, which can lead to families being evicted and ending up homeless. According to the Connecticut Coalition to End Homelessness, it costs the state of Connecticut \$120,000 a year to provide for a homeless family who is living in a shelter.

With a little help from everyone,
Operation Fuel is trying to prevent a
lack of electricity from leading to
something much worse. The easiest
way to help your neighbors is by
contributing to Operation Fuel's
Add-a-Dollar program. Utility
customers can add one dollar or more
when they pay their monthly utility bill
by check or online. Operation Fuel uses
100% of the donations made to the
Add-a-Dollar program for energy
assistance.



Brenda Watson and her family.

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# Requests For Energy Assistance Expected to Increase

As various programs are being reduced and eliminated, The Salvation Army of Greater Hartford is anticipating a greater need for energy assistance this winter.

"We are receiving an increase in calls for assistance in order for people to maintain their housing," said Patricia Arboleda, Senior Case Manager of The Salvation Army of Greater Hartford.

This summer, the fuel bank helped 76 households with \$10,262 in energy assistance grants from Operation Fuel. One of the recipients was Allie, who has four children including a 7-month old. She hasn't been able to work since her baby was born. Allie fell behind on her bills and her electricity was disconnected this August. Fortunately, after receiving energy assistance from Operation Fuel, the family was able to have their service reconnected.

Last winter, The Salvation Army fuel bank provided \$41,168 in energy

assistance grants to 220 households. During that time an elderly woman, who lives on a fixed income, came to The Salvation Army asking for assistance with her Eversource Energy bill. She wanted to prevent her electric bill from increasing during the winter season, explained Arboleda.

Last winter, The Salvation Army fuel bank provided \$41,168 in energy assistance grants to 220 households.

The woman was eligible to receive an Operation Fuel grant for \$500, which made it possible for her to be reinstated in the New Start Program with a budget of \$110 per month. With this new budget plan, she will be able to maintain her monthly payment.

# The Salvation Army of Bridgeport's Fuel Bank Expects Increased Need This Winter

Major Lydia Pearson, who oversees The Salvation Army of Bridgeport's fuel bank, says the need for energy assistance has been increasing each winter and she anticipates that trend will continue this year.

Part of the increase will most likely be due to the absence of a summer program. She estimated that they received more than 100 requests for energy assistance this summer but weren't able to provide any energy assistance because of a lack of funding due to the budget stalemate in Connecticut.

Last winter, the fuel bank provided 277 households with \$125,552 in energy

assistance grants from Operation Fuel. The fuel bank serves residents in Bridgeport, Fairfield and Stratford.

"We work well with Operation Fuel because they make the process easy...being able to do the application online speeds up the process and gets service to the clients quickly. We are



very grateful for Operation Fuel," said Pearson, who is a Bridgeport Corps Officer. Ivelisse Williams, Case Worker for The Salvation Army of Bridgeport.

## **New Milford Grateful to Operation Fuel**

New Milford's Social Services department appreciates that Operation Fuel is there for town residents who need help paying their energy bills. "We are extremely grateful to have this resource benefiting our community," said Peg Molina, Director of Social Services for New Milford.



Peg Molina, New Milford Social Services.

Molina thinks the upcoming winter will be tougher than the past two, which had milder temperatures and lower oil prices. "Both of those factors are unlikely to repeat again and with budget cuts that are impacting lower-income households, I'm pretty concerned about how our families will manage, even with slightly higher allocations from the federal energy assistance program," she added.

Operation Fuel recently helped a New Milford household with a single working mother and three-year old. She had been participating in her utility's New Start program, but had gotten behind on her utility bill after she had to pay for a major car repair. To make matters worse, her rent is almost 60% of her monthly net income.

When her electricity was turned off, she contacted New Milford Social

Services. Fortunately, she qualified for a \$500 energy assistance grant from Operation Fuel; and a family member loaned her the remaining balance that was needed to have power restored.

"Like almost all of our clients, she lives paycheck to paycheck struggling to keep on top of bills and is totally thrown off balance when anything unexpected comes along," explained Molina.

Since July 1, 2016, the town of New Milford has given out over \$70,000 in energy assistance grants from Operation Fuel to more than 150 households. In addition to energy assistance from Operation Fuel, New Milford also has a community fuel bank, which provided nearly \$40,000 in energy grants to about 90 households.

Operation Fuel is divided into two segments in New Milford. Social Services administers the program for residents under 60 years old, while the Senior Center handles the program for people who are aged 60 and over. This summer, the Senior Center had only three requests for energy assistance. The most recent Operation Fuel grant was for a 76-year old woman who lives alone and needed assistance with her electric bill. This winter, however, the Senior Center staff is expecting to receive a significant number of requests for heating assistance.



New Milford Senior Center staff pictured from left: Mira LeVasseur, Thea Gruber and Leo Ghio.

# Ideas Exchanged on How to Make Energy More Affordable



Attendees at Operation Fuel's Power Summit 2017

Operation Fuel continues to look for solutions to the energy affordability crisis that affects 322,000 Connecticut households.

During its Power Summit 2017 meeting in May, Operation Fuel and some of its community partners exchanged ideas on the best ways to make energy more affordable. Besides Operation Fuel's staff, there were representatives from several Greater Hartford area fuel banks, Eversource Energy, Avangrid subsidiaries: United Illuminating, Connecticut Natural Gas and Southern Connecticut Gas, the state department of Public Utilities Regulatory Authority and the state department of Social Services.

One key suggestion was to educate households about various energy efficiency programs that are available to help lower energy bills. Many energy assistance recipients are renters; and it was pointed out that landlords should also be educated about energy conservation for their lower-income tenants.

Another suggestion was to collect better data, especially from the utility companies, on how Connecticut's lower-income households use energy.

The Power Summit 2017 is an example of how Operation Fuel is working with its community partners to find long-term solutions to make energy more affordable for lower-income households.

#### Continued from page 8 . . . Featured Partners in the Community

Windham region in 2017-2018. The SI Financial Group Foundation was established in 2005 by SI Financial Group, Inc., the parent company of the Savings Institute Bank & Trust Co., which is headquartered in Willimantic, CT.

XL Catlin provided Operation Fuel with a generous \$2,000 donation in April to serve Hartford residents with energy assistance. XL Catlin is the global brand used by XL Group Ltd.'s insurance and reinsurance companies, which provide property, casualty, professional and specialty products to industrial, commercial and professional firms, insurance companies and other enterprises throughout the world.

In June, the Hartford County Bar Foundation donated \$2,000 to serve at least four Hartford County households. The Foundation focuses on improving economic and social conditions throughout Hartford County by making donations to organizations dedicated to assisting the poor, disabled, and homeless.

**Dutch Point Credit Union** employees raised over \$500 for Operation Fuel in May. The generous contribution was raised by hosting dress-down days at the Wethersfield branch. Dutch Point's mission is to improve members' financial well-being through financial solutions and education.

In May, **Lux Bond & Green** employees raised \$380 for Operation Fuel by contributing funds to dress down at the corporate office in West Hartford. Opening their first location 119 years ago, Lux Bond & Green is one of the longest continuously operating singularly owned jewelers in the United States.

Kiwanis Meriden recently contributed \$200 to help a family in need of energy assistance in Meriden. The Kiwanis Club of Meriden's mission is to serve their community and the world by helping one child at a time.



Clayton Jason (third from right), Operation Fuel's Development Officer, with employees of Lux Bond & Green's corporate office.

## **Featured Partners in the Community**

Operation Fuel continues to receive support from many community partners throughout the state. These corporations and organizations continue to impact the lives of so many of our neighbors in need. We cannot thank them enough for their valuable support.

#### **HCC Global Financial Products**

recently made a \$10,000 gift to
Operation Fuel. HCC Global Financial
Products is a specialty insurance
company located in Farmington, CT
with offices in New Jersey and Texas.
One of their missions is to assist
nonprofit organizations making a
difference in their communities.
Operation Fuel is fortunate to be one of
their nonprofit partners since 2008 and
we cannot thank them enough.



Pictured from left: Kim O'Brien Green, Director of Development, Operation Fuel and Rick Cheney, Vice President, Branch Manager, Savings Institute Bank & Trust.

**SI Financial Group Foundation, Inc.** provided a generous \$3,000 grant to Operation Fuel to provide support to households in Willimantic and the

... continued on page 9

## Why I Give

We recently contacted some of our long-time individual supporters to ask them about their personal connections to Operation Fuel. Many of you will agree that these are the very reasons that you support our organization as well. Because of the generous support from individuals like you, we are able to continue to serve those who need our help the most.

"When I was growing up in Connecticut, we did not have heat in the upstairs of our house. It was very difficult to stay warm at night and I had many sleepless nights as a young girl. That feeling has stayed with me my entire life and I do not want others to have to experience the coldest of winter nights without heat. I give back so that other children do not have to experience what I did."

~ Jann from East Hampton, CT

"I give back because I believe in the good of people and I hope that if I ever needed help, someone would come to my aid as well."

#### ~ Alan from Brookfield, CT

"I give to Operation Fuel to give a hand up to people who are struggling with paying for heat/electric bills during times of difficulty. We never know when we might be in the same predicament."

#### ~ Nancy B. from Pawcatuck, CT

"I feel very fortunate for the life I've enjoyed over the years. Operation Fuel is a way of giving back to the many unfortunate citizens of our great state. Happy 40 years, Operation Fuel!!"

~ Rick from Manchester, CT

# **Employees of Voya Financial Donate Generously to Operation Fuel**

In March 2017, Operation Fuel received donations totaling more than \$5,500 from the generous employees at Voya Financial's Windsor office. The funds will support our emergency energy assistance program and will help many vulnerable Connecticut families who are struggling with their energy needs.



Voya Financial holds bi-monthly drives to raise money for local charities and Operation Fuel was chosen as the charity of choice to benefit from their blue jeans fundraising drive this past March and April. Employees wishing to wear blue jeans on Fridays during those two months made a \$20.00 donation to Operation Fuel, resulting in an extremely generous total contribution to our organization.

"We are so grateful to Voya and their employees for their incredible contribution to our organization. Their donations are extremely meaningful and came at a time of year when support is greatly needed," said Operation Fuel Director of Development, Kim O'Brien Green.

Pictured from left: Jennifer Arnini, Voya Financial, Kim O'Brien Green, Operation Fuel, and Jessica Callahan, Voya Financial.

# Helping Operation Fuel Continue Our Mission for Years to Come

Extend your support to Operation Fuel and make a lasting impact on families facing crisis in Connecticut. Whether you would like to put your donation to work today or benefit families after your lifetime, you can find a plan that fits your needs.

A bequest is one of the easiest gifts to make. You may make a bequest or gift through your estate by including a provision in your will or living trust, or by naming Operation Fuel as a beneficiary of a retirement plan or life insurance policy. The amount left to the organization can be expressed as a dollar amount or as a percentage of the assets to be given.

You can help others while increasing your current income. You can fulfill your financial goals and help Operation Fuel continue to serve our neighbors in need by making a planned gift. Gifts that produce income include charitable gift annuities and charitable remainder unitrusts.

Contact Operation Fuel today to further discuss planned giving opportunities and find a charitable plan that lets you provide for your family while supporting Operation Fuel at the same time. Planned gifts are tax-efficient, convenient, and can be customized to meet your needs.

For more information, please contact Clayton Jason by email at clayton@operationfuel.org or by phone at (860) 243-2345 x 3313.

# Betty Walsh



### **Director of Finance and Administration Retires**

After five years of dedicated service, Betty Walsh retired at the end of August as Operation Fuel's Director of Finance and Administration. In her time with Operation Fuel, she streamlined the agency's internal accounting and financial processes and wrote a technology grant which provided nearly half of the fuel banks with equipment that allowed them to provide services to homebound and/or senior applicants.

Betty was instrumental in negotiating the terms of the lease to move Operation Fuel's office from Bloomfield to Hartford. Moving into the CT Nonprofit Center was a milestone in the agency's history as it marked Operation Fuel's commitment to the Capitol City. It also was in line with Betty's commitment to ensuring that the agency achieved visibility and economies of scale. She also played a

significant role in Operation Fuel's growth and program development, including work on Project BEST, now known as the Small Business Program, and the heating system replacement and repair program. "Betty will certainly be missed by all of us at Operation Fuel," stated Brenda Watson, Operation Fuel's Director of Community Programs.

Rebecca Scorso joined Operation Fuel as its new Director of Finance and Administration in September. For the past 11 years, Rebecca served as Managing Director of the Charter Oak Cultural Center in Hartford. She holds a BA degree from the University of Hartford. Rebecca brings more than two decades of experience and knowledge to Operation Fuel and is a great addition to the team.

# **ONE YEAR LATER: Growing East Hartford Business Sees Lasting Benefits of Small Business Program**



Last summer, Burnside Supermarket, a full-service, ethnic supermarket on East Hartford's Burnside Avenue, completed Operation Fuel's first large-scale. comprehensive energy efficiency project. The efficiency measures covered lighting upgrades throughout the 10,000 square foot store as well as extensive refrigeration improvements. One year later, owners Sani Rangasammy, her brother Peter Ragnat and cousin Derek Singh, are able to report back to Operation Fuel on their experience.

"We're very pleased with the results," Ragnat reported. Customers immediately noticed the vibrancy that new lighting added to the store, even if they couldn't immediately put their finger on what was different. "People asked us, 'what did you change?" Ragnat recalled. He also mentioned the new cooling units and controls and how reliable they have been, a major concern for any business that relies on refrigeration.

Rangasammy, Ragnat, and Singh bought the business from Rangasammy and Ragnat's parents four years ago. Now, they are expanding upon what their parents built up from its beginnings as a small wholesale operation at a smaller facility on Burnside Avenue. They envision a one-stop shop for groceries, lunch, and a range of other retail and service offerings. The business their parents started more than 30 years ago now employs about a dozen people, and the family expects that number to continue growing.

Burnside Supermarket caters to customers from the Caribbean and West African populations in the Hartford

region who are shopping for foods and products they are familiar with. The supermarket also draws many shoppers from the surrounding residential community, especially those within walking range.

Because of the business's importance to the local economy and the additional resources available through the Farmington Bank Community Foundation grant, Operation Fuel was able to offer substantial assistance toward the project, above and beyond the conservation incentive. "This project is a model we are very interested in replicating," Julian Freund, Operation Fuel's Director of Energy Conservation Programs, explained. Operation Fuel is actively developing its role in making strategic energy efficiency investments in businesses that are important service providers and employers in target communities.

Had it not been for the grants that Operation Fuel brought to the project. the owners would not have moved forward, according to Ragnat. The combination of the grants and the utility company incentives brought the amount that had to be financed down to a manageable level for the owners. Right now, the energy savings are essentially paying for the improvements that were made. "We're breaking even on our monthly statement," Ragnat explained. Once the loan is paid off, the store is projected to see savings of about \$1,000 per month. "Seeing the real world numbers working out has been very encouraging," he added.



## **Operation Fuel Elects New Board Members** and Officers

Operation Fuel elected two new board members, re-elected one officer and elected three new officers during its annual board of directors meeting in September.

The new board members are Megan Brown, of the Thames Valley Council for Community Action and Elizabeth Craun, of the Capitol Region Education Council.

In addition, Nancy Bulkeley, of Dominion Energy, was re-elected chairperson of Operation Fuel's Board of Directors, and Richard Schauster. who is retired from Empire Industries. was elected treasurer. Camilla Hillian. of Bloomfield Social and Youth Services, was elected vice chair and Allan Smith, of Carter Chevrolet, was elected secretary.

#### 2017-2018 Board of Directors

#### Nancy Bulkeley, Chair **Dominion Energy**

#### Camilla Hillian. Vice Chair **Bloomfield Social & Youth Services**

## **Richard Schauster. Treasurer**

Empire Industries, Retired

#### **Allan Smith**

Carter Chevrolet

# Charles "Chuck" Anderson

State of CT Department of Social Services

#### **Arianna Baret Peralta**

**Eversource Energy** 

#### **Megan Brown**

Thames Valley Council for **Community Action** 

#### **Daniel Canavan**

**UIL Holdings Corporation** 

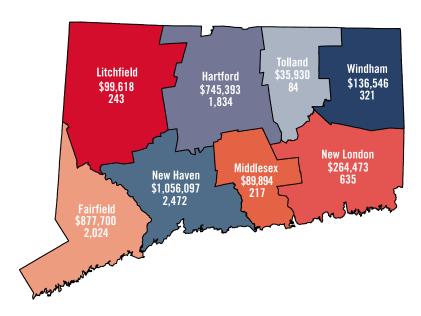
#### **Elizabeth Craun**

**Capital Region Education Council** 

#### **Laura Gonzalez**

**United Illuminating** 

# **Assistance Provided**



# **Financials**

#### **Statement of Financial Position**

For the year ended June 30, 2017

ASSETS  Cook and Cook Favirolante	2 727 002
Cash and Cash Equivalents	2,737,083
Certificates of Deposit	529,351
Grants and Other Receivables	92,860
Prepaid Expense	11,771
Security Deposit	3,341
Total Current Assets	3,374,406

Total Assets	3,407,543
(Net of depreciation)	
Property and Equipment	33,137
OTHER ASSETS	

#### **Liabilities and Net Assets**

For the year ended June 30, 2017

Total Current Liabilities	120,998	
Charitable Gift Annuity Payment Liability	8,326	
Deferred Revenue - Small Business Program	45,253	
Accounts Payable and Accrued Liabilities	67,419	
LIABILITIES		
Tor the year chiefe Julie 30, 2017		

NET ASSETS	
Unrestricted	2,949,607
Temporarily Restricted	336,938
Total Net Assets	3,286,545
Total Liabilities and Net Assets	3,407,543

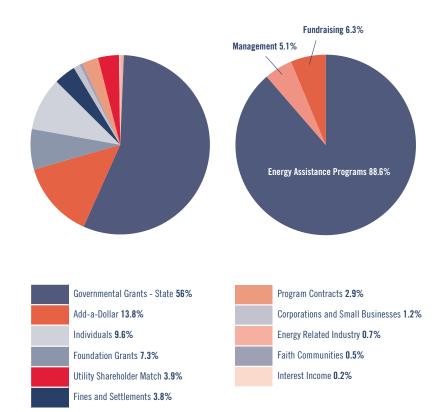
# **Financials**

#### **Revenue and Expenses**

For the year ended June 30, 2017

REVENUES AND SUPPORT FOR PROGRAMS	
Energy Related Industry	24,629
Governmental Grants - State	2,100,000
Add-a-Dollar	518,563
Foundation Grants	273,318
Individuals	360,305
Utility Shareholder Match	146,824
Corporations and Small Businesses	44,520
Faith Communities	20,070
Program Contracts	110,323
Fines and Settlements	141,256
Interest Income	8,005
Grand Total Revenue and Support	3,747,813

EXPENSES	
Energy Assistance Programs	4,127,321
Management	235,962
Fundraising	292,695
Total Expenses	4,655,978



**Our Mission:** Operation Fuel brings together communities, businesses, government and individuals to ensure people in need have access to vital year-round energy assistance.



Operation Fuel, Inc.

INSIDE THE OPERATION FALL 2017

## **How to Contribute**

#### SEND A CHECK

Send a check payable to Operation Fuel, Inc. to:

Operation Fuel, Inc. 75 Charter Oak Avenue, Suite 2-240 Hartford. CT 06106

Or make a check payable to Operation Fuel, Inc. and enclose it with your utility bill. The utility companies will forward all checks to Operation Fuel.

#### ADD-A-DOLLAR

Support Operation Fuel through the Add-a-Dollar program with your utility company. You may donate \$1.00 by adding the amount to your utility bill, both paper bills and electronically. 100 percent of funds raised through the Add-a-Dollar program are used for energy assistance grants. The utility companies also match a percentage of Add-a-Dollar funds raised. You may contact your local utility companies to donate more than \$1.00 or to become enrolled in an automatic Add-a-Dollar program.

#### **DONATE ONLINE**

Donate online through Operation Fuel's secure Web site, www.operationfuel.org. Click on the "Donate" button at the top of the page.

#### **MATCHING GIFTS**

Take advantage of your company's matching gifts program. Contact your company's human resources department for more information.

#### **ESTATE PLANNING / PLANNED GIVING**

Plan for the future security of Operation Fuel by considering a planned gift through your estate plans, such as gifts of stock, real estate and life insurance policies. For more information please contact Kim O'Brien Green, Director of Development at 860-243-2345, x3303.

#### BE PART OF THE OPERATION

If you are a corporation or business wishing to partner with Operation Fuel please contact Kim O'Brien Green, Director of Development at 860-243-2345, x3303.