Power For People.
Powered by YOU.
Operation Fuel’s Response in an Unprecedented Year

- 6,164 households helped with utility bills and energy costs
- 14,457 individuals benefited from emergency help
- $2.5m distributed to families for emergency grants
People who have never needed us before are asking for help.

“...I went from working 55 hours a week to [working from] home as a full-time secretary and lost my waitress job that I’ve had for 15 years. I had to ask for help.”

Amanda Colavito, Middletown CT

The family on a strict budget who had been showering at their gym to save money before COVID-19 and, when the gym closed, saw their water bill skyrocket.

The mother who just gave birth who can’t cover her natural gas bill now that her family of five is home using more energy all day, every day.

The laid-off wife of a disabled husband who fearfully watches the fuel level in her oil tank get lower and lower, wondering how she will keep her hot water heating running for her family to bathe and do laundry.

The adult daughter who takes care of her parents in her home whose work hours were cut and only has enough money to pay the mortgage or the electric bill.
Operation Fuel’s Home Energy Assistance Application Program has proven effective in providing quick, safe help for residents who can now apply online 24/7.

For those needing help, the online system provides an important alternative to in-person appointments. Applying is now more convenient for people who work outside 9-5 business hours, do not have transportation, have limited mobility, or are responsible as caretakers for children or adult family.

The assistance portal can be found online at operationfuel.org/gethelp
# Financials: Fiscal Year 2020

## Statement of Financial Position
For the year ended June 30, 2020

<table>
<thead>
<tr>
<th>ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>1,373,903</td>
</tr>
<tr>
<td>Marketable Securities</td>
<td>1,223,799</td>
</tr>
<tr>
<td>Grants and Other Receivables</td>
<td>21,000</td>
</tr>
<tr>
<td>Prepaid Expense</td>
<td>33,961</td>
</tr>
<tr>
<td>Security Deposit</td>
<td>3,341</td>
</tr>
<tr>
<td><strong>Total Current Assets</strong></td>
<td><strong>2,656,004</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>OTHER ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Property and Equipment</td>
<td>74,504</td>
</tr>
<tr>
<td>(Net of Depreciation)</td>
<td></td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td><strong>2,730,508</strong></td>
</tr>
</tbody>
</table>

## Liabilities and Net Assets
For the year ended June 30, 2020

<table>
<thead>
<tr>
<th>LIABILITIES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and Accrued Liabilities</td>
<td>197,546</td>
</tr>
<tr>
<td>Charitable Gift Annuity Payment Liability</td>
<td>5,430</td>
</tr>
<tr>
<td>Paycheck Protection Program</td>
<td>100,000</td>
</tr>
<tr>
<td><strong>Total Current Liabilities</strong></td>
<td><strong>302,976</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NET ASSETS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>2,278,350</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>149,182</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>2,427,532</strong></td>
</tr>
</tbody>
</table>

**Total Liabilities and Net Assets**: **2,730,508**

## Revenue and Expenses
For the year ended June 30, 2020

<table>
<thead>
<tr>
<th>REVENUES AND SUPPORT FOR PROGRAMS</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Government Grants - State</td>
<td>2,100,000</td>
</tr>
<tr>
<td>Add-a-Dollar</td>
<td>585,109</td>
</tr>
<tr>
<td>Foundation Grants</td>
<td>543,327</td>
</tr>
<tr>
<td>Individuals</td>
<td>353,700</td>
</tr>
<tr>
<td>Corporations and Small Businesses</td>
<td>110,510</td>
</tr>
<tr>
<td>Faith Communities</td>
<td>3,153</td>
</tr>
<tr>
<td>Program Contracts</td>
<td>61,000</td>
</tr>
<tr>
<td>Special Events</td>
<td>93,825</td>
</tr>
<tr>
<td>Interest Income</td>
<td>14,667</td>
</tr>
<tr>
<td><strong>Grand Total Revenue and Support</strong></td>
<td><strong>3,865,291</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Energy Assistance Programs</td>
<td>3,290,565</td>
</tr>
<tr>
<td>Administrative</td>
<td>176,663</td>
</tr>
<tr>
<td>Fundraising</td>
<td>269,810</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>3,737,038</strong></td>
</tr>
</tbody>
</table>

- **Energy Assistance Programs**: 88% of Revenue
- **Fundraising**: 7% of Revenue
- **Administrative**: 5% of Expenses
- **Fundraising**: 7% of Expenses
- **Interest Income**: 0.4% of Revenue
- **Program Contracts**: 1.5% of Revenue
- **Special Events**: 2% of Revenue
- **Corporations and Small Businesses**: 3% of Revenue
- **Individuals**: 9% of Revenue
- **Faith Communities**: 0.008% of Revenue
- **Add-a-Dollar**: 15% of Revenue
At Operation Fuel, help is funded by really special people who care about people, and our wrinkles don’t mean a thing. A donation, however small, can make the life of a senior in-need a little brighter, warmer, and filled with the joy of living again.”
Thank You Funders and Supporters

Charles Nelson Robinson Fund
Chelsea Groton Foundation
Marion Isabell Coe Fund
The Franklin Conklin Foundation
Community Foundation for Greater New Haven
Community Foundation of Eastern CT
Connecticut Community Foundation
Connecticut Green Bank
Connecticut Health Foundation
Connecticut On-line Computer Center
Connecticut Power and Energy Society
Connecticut Water Company
David Crompton
Angela De Lara
Virginia De Lima
Dime Bank Foundation
James Ditkoff
Dominion Foundation

The Domam Foundation
Katie Dykes
Eastern Savings Bank Foundation
Wayne Eisenbaum Charitable Foundation
Energy Federation Incorporated
Ensworth Charitable Foundation
ERU Fund
Eversource Energy
Fairfield County’s Community Foundation
Farmington Bank Community Foundation
David Feist
Feldman Family Philanthropic Fund
First Church Congregational
First Congregational Church of Cheshire
First Congregational Church of Washington
Fisher Fund at HFPG
The Renee B. Fisher Foundation Fund
Fuller Family Fund
The Garthwait Family Fund
Barbara Garside
Rolfe Gjelistad
Barbara Gorman
William and Jean Graustein Foundation
William Casper Graustein Memorial Fund
Florence Grieb
James Hamilton
Beverly Harris
The Hartford – Windsor Committee
Hartford Foundation for Public Giving
Neale Hauss
HCC Global Financial Products
The Claire Helsing Foundation
Peter Herbert
Maximilian E. & Marion O. Hoffman Foundation
iHeart Radio
ION Bank Foundation
Kristian & Nancy Jensen Charitable Fund
Jewett City DPU - Electric Division
Jewish Federation of Greater Hartford
Donald Joffray
Miroslaw Klapyk
Catherine M. Kornas Fund
Karen Lambert
Jeffry Larson
Marta Lawrence
John Leary
LaVerne Mahoney

Carl Marks Foundation Inc.
Mazda of Manchester
The McCormack Foundation
Michelle Melander
Peggy Mendelson
The Metropolitan District
H. Miller
Francis Morrison
William and Alice Mortensen Foundation
Laura J. Niles Foundation
Finn Nightingale Family Fund
Steve Nightingale
Norwich Public Utilities
The Frank Loomis Palmer Fund
Pastuszak Estate
Louis Pear
Robert Peitzsch
People’s United Foundation
Samuel Peterson
Phyllis Pierson
Public Utilities Regulatory Authority
Walter Riemer
Joseph Roach
Gavin Rush
Natalie and Norma Sestero Fund
SI Financial Group Foundation
Rosalie Sorenson
Virginia Spencer
Starion Energy
State of Connecticut
St. John’s Episcopal Church
Linda Ternullo
Ann E. Thomas and Michael B. Bonzagni Fund
Travelers Championship
Unitarian Universalist Society: East
United Illuminating/AVANGRID
United Way of Central and NE Connecticut
United Way of Naugatuck and Beacon Falls
Valley Community Foundation
Marc VanVooren
Vistra Corporation
Webster Bank
Violet West
Windsor Federal Savings
Ruth Woodford
William Wynne
Getting (my bill) paid off means a Christmas tree with lights this year and a turkey leg in the microwave. It means using two light bulbs instead of one to illuminate the dark of winter. It means someone cares.”

A Trumbull, CT senior, name withheld